

# The ACE Advantage

Leverage our Expertise For Your Supplier Diversity Program



## **SUPPLIER DIVERSITY SERVICES**

#### **BASELINE & EXECUTIVE SUPPORT**



- \* Assess and analyze current state
- \* Define the standard
- \* Develop the business case
- \* Obtain C-Suite sponsorship

#### **STRATEGY & POLICY**



- \* Conduct stakeholder analysis
- \* Create a 3-Year strategy & roadmap
- \* Develop a communication plan
- \* Issue a policy on Supplier Diversity

### **RESOURCES & TRAINING**



- \* Define roles and responsibilities
- \* Train both internal and external stakeholders
- \* Determine program investment
- \* Identify external partnerships

## **GOALS & METRICS**



- \* Determine Key Performance Indicators (KPIs)
- \* Establish formal program reporting
- \* Identify areas of impact and focus
- \* Focus on improving internal culture

Doing business with diverse businesses is good business. It is critical to the future of our economy and for the success of the generations to come. It is the secret to unlocking new markets, accessing the greatest innovations, tapping into the best talent, building business resiliency, and enhancing your competitive advantage.

In a recent study, supplier io stated "supplier diversity is making great strides in 'why' businesses believe supplier diversity benefits their organizations and communities. Leadership interest is at all-time high".

ACE's expertise will create or enhance your Supplier Diversity program and establish a well-deserved "seat at the table". The time is ripe to build a program that becomes a valued strategic arm for your company.

# THE ACE DIFFERENCE

- Unlike other consulting companies, at ACE we don't just tell you what to do, we walk you through how to do it.
- Solutions and suggestions are built on an understanding of your business and it's unique needs, making our work practical, relevant, and impactful.
- Our expertise in leading and developing Global Supplier Diversity programs and providing DEI Strategy consulting will transform your culture across your employee base and beyond to the community.
- Our contacts are amongst the best in class and the respect we have earned in the industry uniquely positions us to develop and deliver meaningful and impactful solutions that drive results for our customers.

\*81%

of respondents indicated alignment with corporate culture and workforce inclusiveness as a primary driver of their supplier diversity program, a substantial shift from compliance related drivers

\*93%

of respondents believe engaging with diverse suppliers has a positive impact on their company internally and externally, a 15% increase from 2021.

\*78%

of respondents have at least one fulltime person dedicated to supplier diversity which is a slight increase from 2021 (74%).

\* Source: supplier.io 2022 State of Supplier Diversity Report